

Company Profile



SEA KING MARINE

SAIL SAFE, SAIL SMART, SAIL IN STYLE

DOCUMENT

Company profile

PREPARED BY

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INDEX

1.INTRODUCTION	2
2.SKMS: A RELIABILITY	3
3.OUR MISSION & VISION.....	3
4.OUR CORE VALUES.....	4
5.OUR JOURNEY	4
6.OUR INVOLVEMENTS	6
7.AREAS OF EXPERTISE	9
8.OUR SISTER CONCERNS	10
9. ORGANIZATIONAL DIAGRAM	11
10.LIST OF SOME MAJOR CLIENTS.....	12



INTRODUCTION

Sea King Marine Services Ltd was established back in 2007 with a view to serving the world by providing world-class seafarers. Now Sea King Marine is the leading ship's crew service provider in Bangladesh. It supplies crews to the different parts of the world according to client's needs. The motto that Sea King Marine works for is to maintain the flows of standard and finest crews to the client's ships.

Successful ship management depends mostly on competence, system, crew, staff & personnel and the right blend of experience. "Sea King Marine Services Ltd" does exactly the same to its clients to provide optimum desirable outcome for the both sides.

Sea King Marine Services Ltd began its journey in January 2007. Currently it is working as a crew management company providing our customers all kinds of crew managements and logistic supports like technical solutions, supply of provisions, spare parts, deck & engine stores, lube oils and other supports on demand.

Sea King Ltd is focused exclusively on high quality and sufficiently experienced crews to different kinds of vessels like bulks, containers, oil & chemical tankers but in a very cost-effective way to the ship management companies and the key is we provide the service in the due time even in the shortest notice. We are advancing on a tremendous pace and with involvement of skilled and experienced hands involved in the organization, to make the company a "One Stop Solution" center.

Sea King Marine Services Ltd is registered in Dept of Shipping, Bangladesh and certified by "Bureau Veritas" and ISO 9001:2008 by RINA.

Over 500 crews are currently working in different ship of the world in different companies and more 600 crews are ready to join in different ships by Sea King Marine Services Ltd. These numbers are accelerating day by day.

SKMS : A RELIABILITY

The company has been formed by a group of vivid experienced and highly energetic professionals. The dedicated personnel involved here in this company have the commitment to serve the best a customer can get.

It is a company where professionals from both functional and technical field group together with an objective of providing appropriate crew management and technical solutions. It realizes the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading management firm with ethical business and functional knowledge. The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible service to their needs; to establish and maintain a thorough knowledge and understanding of client's requirement and help them maximizing their benefits.

Bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

So, the tag line comes "We are in our clients' side" and that how, "Sea King Marine Services Ltd" is a name of reliability.

OUR MISSION & VISION

Our Mission

To achieve the reliability by professional service and sincerity to stand as an 'icon' in ship management business.

Our Vision

To satisfy our clients by delivering quality & experienced crew hands and required supports at an affordable cost. We also believe that for our scope of improvisation – sky is the limit and we are always ready to take challenges to the next level. We are growing and would always like to remain on the growing streak.



Our keys for development:

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

We believe in

- Motivation
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our client needs

OUR CORE VALUES

- ✓ **Care** - We care for your dreams
- ✓ **Ethics** - We encourage right people for right purpose in a right way
- ✓ **Innovation** - Creating future beyond your imagination
- ✓ **Transparency** - Transparency is the reflection of our service
- ✓ **Commitment** - We deliver quality services on time

OUR JOURNEY

- ✓ 2007 –
 - **“Sea King Marine Services Ltd”** began its journey and registered as crew management agency in Bangladesh.
 - Developed own website for exchanging information and orders.
 - Developed relationship among the local and international principals.

✓ 2009 –

- Formed a sister concern company named “SeaTech Ltd” to provide technical services to the local marine industry.
- Started successfully supply crew to different local and international managements.
- Focused on quality crew arrangement in time.

✓ 2010 –

- Started necessary training program for crew to prepare efficient hands according to STCW implemented by SOLAS.
- Focused on cost effective crew management system to make our clients benefited.

✓ 2011 –

- Perform diagnostics for our lacking in service section and reviewed with clients to exchange service standard ideas. Actions were adopted as required.
- Started necessary licensing and certifications for providing ship agency service in any port of Bangladesh.

✓ 2012 –

- Collaborated with some IMO recognized training institutes, SKMS started conducting some exclusive trainings for the seafarers to enhance their ability.
- Successfully provided ship agency services to the ships calling Bangladeshi ports.

✓ 2013 –

- The company was certified by “Bureau Veritas”
- The company was invited in China to attend a seminar by “Quanzhou Normal University” and signed several agreements with different Chinese Ship Management companies.

✓ 2014 –

- SKMS was certified by ISO 9001:2008 by RINA.
- Enhanced relationship with different standard principals of the world and considered as one of the leading crew management company in Bangladesh.

✓ 2016 –

- SKMS started offering one stop marine solution. With its sister concerns, “Sea Agents”, “Sea Logistics” and “SeaTech”, Sea King Marine Services Ltd offered all in one solution in all Bangladeshi ports. Thus “Sea King Group” stepped on greater circumferences.



✓ 2017 –

- SKMS reviewed company quality policy and services with its clients and adopted necessary measures.

✓ 2018 –

- SKMS developed the unique idea of “Sea Store” which is a marine e-market and provides a one click solution of all marine requirements.
- Constantly works on upgrading system and service processes.

OUR INVOLVEMENT

■ Crew Management

Our crew management package is designed to relieve the owner from any workload related to the manning of vessels. Our lump sum crew cost concepts long term stability in cost center which reduce a large percentage of vessels operating costs. This lump sum concept provides guaranteed single fixed monthly fee and thus eliminating uncertainty and unexpected increases in manning budget of ship’s owner. It also reduces the administrative paper work and expense of processing disbursements & vouchers. Our lump sum management package includes –

- Crew recruitment and procedure for joining ship and repatriating crew.
- Payment of wages and leave with overtime, service bonuses etc. of officers and crews. Also portage bill scrutiny and payments to meet owners requirements.
- Proper qualification and certification of crews.
- Medical examination and fitness certificates.
- Conduct/ arrange advance training courses.
- Arrange all travel logistics for seafarers including visa, flight tickets and travel advice etc.
- Arrange flag state license for all seafarer.
- Implementation and follow up of drug and alcohol policies.
- Crew P&I insurance as well as handling of respective claims.



- Supply of working gear for crew.
- Training and upgrading of crew.
- Provision supply and victualing on board vessel.
- Crew welfare and maintain family liaison.
- Liaison with local and government authorities.

Moreover, if any ship's owner and principal company instructs us of any partial crew recruitment/ manning, for any specific ship, then we also do so. For that we have gigantic database comprising of efficient and experienced seafarers of all ranks. All selection procedures are operated by maritime personnel, so that competent guys are only selected for any specific ships.

■ Travel & VISA Supports

Our experienced travel division is fully equipped for making visa arrangements and travel bookings for signing seafarers and their families on and off.

Our visa services include securing and expediting travel visas, tourist visas and business visas for the seafarers, shore office personnel etc for travelling to and from foreign countries.

With our associated offices located worldwide, our travel divisions are well represented to handle complex visa requirements of all nations.

■ Training & Certification

SKMS arranges relevant all training, certification and documentations for seafarers before joining ship. We are strictly complying the IMO and STCW 2010 rules and regulations. SKMS has an agreement with Bangladesh marine academy and it is fully equipped with state of art resources including bridge and engine room simulators and also ECDIS. All STCW as per 2010 manila amendments are also being conducted here and those are duly approved by department of shipping.



We are also performing as local filling agent of panama maritime authority, for panama documentation in Bangladesh. Moreover, our all training program, certification and documentation are operated by the software system 'shipmate', which is easy to use and highly configurable software.

■ Ship Agency

Sea King Marine Services Ltd, with impeccable track record, offers high quality services in ship-agency and international cargo transportation assistance in all ports of Bangladesh. Our team pay particular attention from pre-arrival to post departure to accurate and speedy communication in handling overall disbursement control.

- Berthing plan for the incoming ship
- Our dedicated and professional team ensures that client's vessels enter and exit in a port quickly and efficiently.
- Arranging for the pilot and the tugs if necessary
- Drawing up the documents for the customs and harbor services
- Arranging for the necessary ship fresh water / provisions
- Arranging for the necessary doctor for the crew for any medical assistance
- Arranging for storage bunkers if these are needed
- Arranging for necessary repairs
- Conveying instructions to and from the ship owner
- Organizing the supply, transport and the handling of the goods
- Organizing the necessary contacts with the stevedores
- Collecting freights, cargoes
- Contacting shippers and the receivers of the goods

■ Ship Vetting

We, Sea King Marine Services Ltd, have been providing ship vetting for many years. The result of the ship vetting failure is very significant. But relying on SKMS, You are choosing the dependable partner who takes care you most and will help you to demonstrate compliancy with the requirement and to take correct actions effectively. All necessary supports required for SIRE & CDI inspection are provided by SKMS sincerely.



■ Tank Cleaning

Sea King Marine Services Ltd is the trusted name in the field of tank cleaning services. We have the experienced and well equipped personnel to get the job done smoothly regardless of the size, shape and material within the tank. SKMS is very concerned about local and international regulations relating with tank cleaning. SKMS is the best solution for clean environment and effective operation.

AREAS OF EXPERTISE

Main Strength of "Sea King Marine Services Ltd" lies in the blend of professionals, specialized and highly focused team. Increasing customer's awareness is the strength where it excels over its competitors.

- ❖ We engage the right professional hands to the right place
- ❖ We are well concerned about the value of time
- ❖ We offer the same expertise but at a low expense
- ❖ We are perfect at documentation
- ❖ We are very smart to manage any unexpected situation
- ❖ We don't compromise with the quality

OUR SISTER CONCERNS

➤ SeaTech Ltd

Our sister concern company named Sea Tech Ltd takes care of the technical aspects. SeaTech began its journey as a part of Sea King Marine Services Limited in January 2009. Currently it is working as a company providing our customers all kinds of technical supports like mechanical repairs and maintenances, spare parts supply and other technical solutions on demand.

➤ Sea Agency

Sea King marine's agency department provides wide range of ship agency services to both local and international vessels calling in any port of Bangladesh. Our dedicated and professional team ensures that client's vessels enter and exit in a port quickly and efficiently. Our team pay particular attention from pre-arrival to post departure to accurate and speedy communication in handling overall disbursement control.

➤ Sea Store

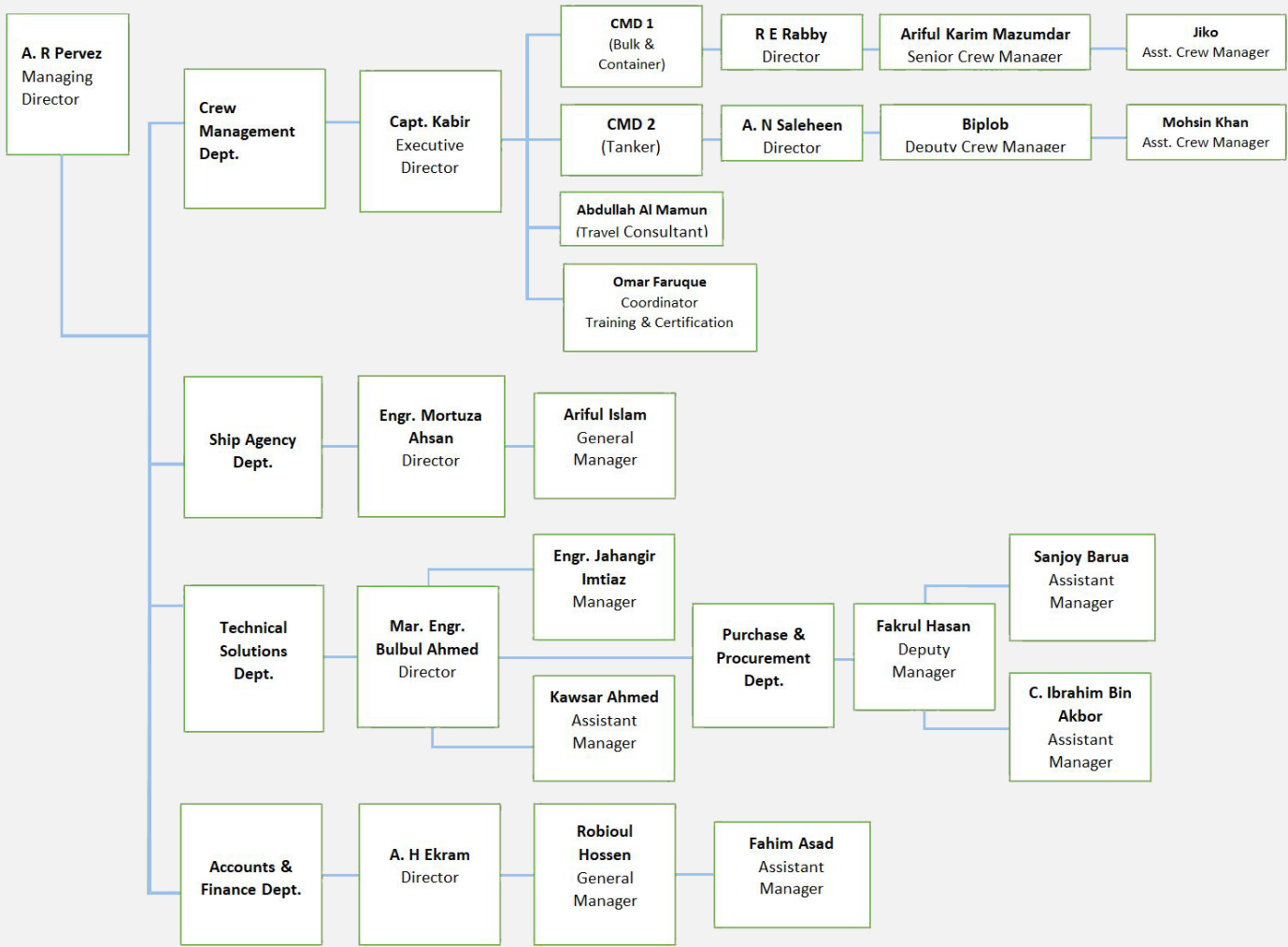
SKMS's unique spare and store supply technology is fortified with online based "Sea Stores" software where customers are free to look into their requirements, price and quality. We also have the easy return policy in case of incorrect supply and quality. In case of one click supply requirement, "Sea Store" is the best possible solution.

➤ Sea Logistics

"Sea Logistic" is another sister concern of SKMS Ltd. Sea Logistic offers dependable logistic support for cargo and contacts in any Bangladeshi port. Its 24/7 support for clearing and forwarding the cargo, clearing custom and arrangement of cargo delivery facility definitely relief the operation hassles of clients.



ORGANIZATIONAL DIAGRAM



LIST OF SOME MAJOR CLIENT

Sea King Marine Services Ltd has earned the trust from its clients. Our team members have the distinguished experience and association with different national and international organizations. A partial list of these clients includes:

